



AGENDA
SPECIAL MEETING OF THE TOWN OF BARRHEAD COUNCIL TO
BE HELD TUESDAY OCTOBER 15, 2019 AT 12:00 NOON IN THE
TOWN OF BARRHEAD COUNCIL CHAMBERS

Barrhead....a quality community....giving a quality lifestyle

Present

Absent

Others Present

1. Call to Order
2. Acceptance of Agenda
3. New Business
 - a) Purchase of a new Fire Engine Unit
4. Adjournment



REQUEST FOR DECISION

To: Town Council

From: Edward LeBlanc, CAO

cc: File

Date: October 15, 2019

Re: Purchase of a new Fire Truck Unit

1.0 PURPOSE:

For Council to review and consider the recommendation from the Barrhead Regional Fire Services Committee to purchase a new Fire Unit.

2.0 BACKGROUND AND DISCUSSION:

During the October 9, 2019 Barrhead Regional Fire Services Committee, the Committee passed the following resolution:

That the Committee recommend to Town and County of Barrhead Councils' final approval for the purchase the Engine from Fort Garry, in the amount of \$635,497.00.

(Reference: Resolution: 12-19)

3.0 ALTERNATIVES:

- 3.1 Council accepts the recommendation from the Barrhead Regional Fire Services Committee to purchase a new fire unit from Fort Garry Fire Trucks at a cost of \$635,497.00.
- 3.2 Council request more information from the Barrhead Regional Fires Services Committee on the potential purchase of a new fire unit.
- 3.3 Council receives this report relating to the recommendation from the Barrhead Regional Fire Services Committee, on the potential purchase of a new fire unit, as information and not take any further action.

4.0 FINANCIAL IMPLICATIONS:

The approved Capital Budget was set at \$650,000.00 for the purchase of a new unit.

5.0 INTERDEPARTMENTAL IMPLICATIONS:

Not applicable

6.0 SENIOR GOVERNMENT IMPLICATIONS:

Not applicable

7.0 POLITICAL/PUBLIC IMPLICATIONS:

The replacement of the existing fire unit will continue to provide the required infrastructure for our community.

8.0 ATTACHMENTS:

- 8.1 From Fort Garry Fire Trucks - Quote Price Summary dated July 22, 2019.
- 8.2 From Fort Garry Fire Trucks – Quote drawings dated July 30, 2019.
- 8.3 Suppliers cost Comparison Report, as prepared by the Regional Fire Services Department

9.0 RECOMMENDATIONS:

Council accepts the recommendation from the Barrhead Regional Fire Services Committee to purchase a new fire unit from Fort Garry Fire Trucks at a cost of \$635,497.00.

(original signed by the CAO)

Edward LeBlanc
CAO



RR#2 53 BERGEN CUTOFF ROAD, WINNIPEG, MANITOBA, R3C 2E6

Quote Price Summary



Attn: Barrhead, Alberta

July. 22, 2019, Quote Valid For 30 Days

Selling Price:	<u>\$635,497.00</u>
GST:	<u>\$31,774.85</u>
Total:	<u>\$667,271.85</u>
FOB:	<u>Barrhead - Fire Dept.</u>

Demonstration on Delivery:

The sale price includes delivery to the customer's location and allows for up to 8 hours of demonstration of the apparatus upon delivery.

Final Inspection Meeting is included for the apparatus.

Discount, Terms & Conditions of Payment:

Prepayment Discount

- Prepay the Entire Value of The Apparatus & Chassis – Subtract \$5,000.00

Warranties:

Chassis	Spartan Standard Warranty
Hale	Hale Standard Warranty
Plumbing.....	10 Year Plumbing Warranty
Tank.....	Life Time Warranty
Body	20 Year Sub frame and Corrosion Perforation
Paint	10 Years PPG Paint Warranty-Non Prorated

Apparatus manufacturing location: Winnipeg, Manitoba, Canada. The unit manufactured will meet or exceed all Department of Transportation, motor vehicle safety standards and the latest edition ULC. All materials in the construction of the apparatus shall be new and of the highest quality. A representative from Fort Garry Fire Trucks shall provide instructions, operation, and maintenance of the apparatus when the unit is delivered to the customer F.O.B. point.

We at Fort Garry Fire Trucks look forward to supplying your community with high quality fire protection equipment.



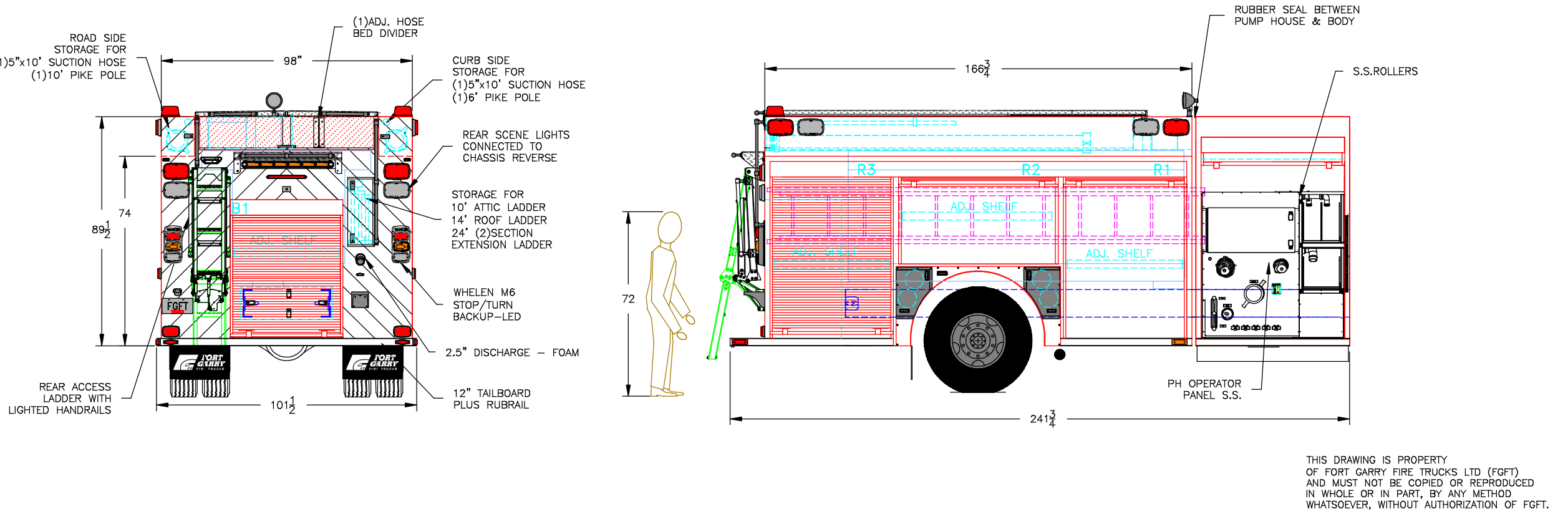
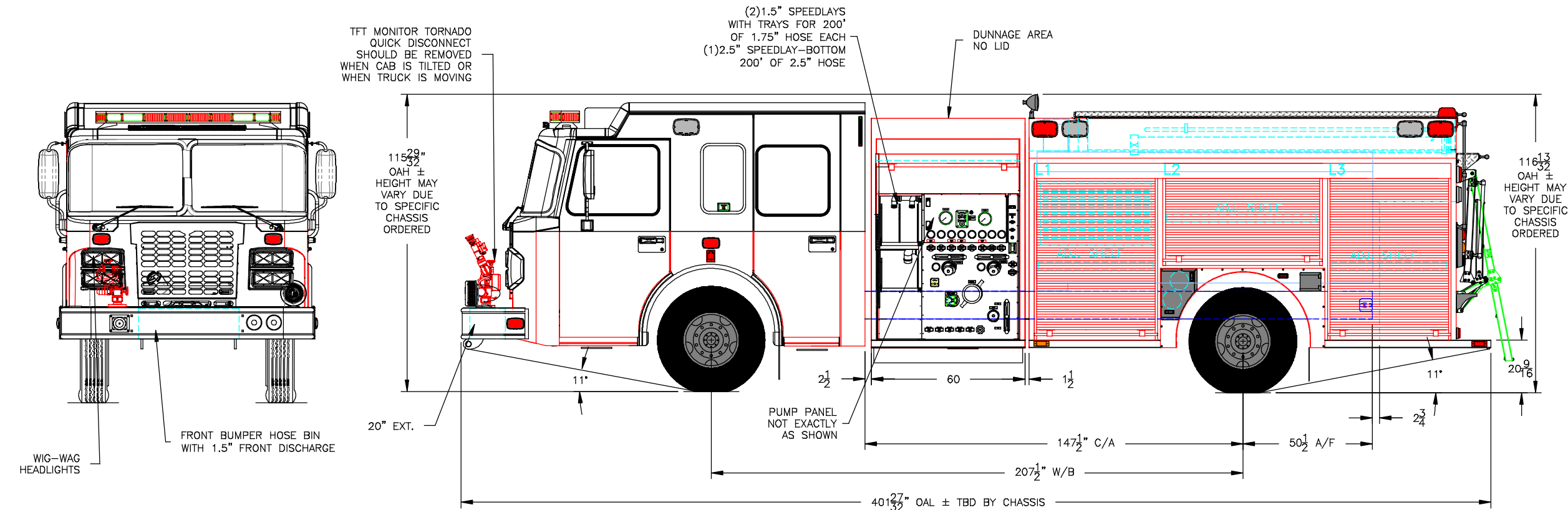
Taylor Young
Fort Garry Fire Trucks
204-298-9923
tyoung@fgft.ca

BODY TYPE: EXTRUDED ALUMINUM
TANK TYPE: DRY SIDE

DOC. NO. : E018-1 DRAWING TEMPLATE
REV. B 2008/01/09

SPECIFICATION

- CHASSIS:**
- SPARTAN METRO STAR, EMFD 10 INCH RAISED ROOF
 - 47,000 LB GVWR; 20,000 LB FRONT / 27,000 LB REAR
 - DIESEL ENGINE, CUMMINS L9, EPA 2017, 380 HP
 - AUTOMATIC TRANSMISSION, ALLISON 3000 EVS
 - CHASSIS SUPPLIED ANTI-ROLL STABILITY
- PUMP:**
- HALE PTO RSD1500
 - 1500 USGPM (5678 LPM) (1249 IGPM) AT 150 PSI
 - FOAM SYSTEM FOAM PRO 1600 INJECTION CLASS A
 - ULC TESTED BY INDEPENDENT 3rd PARTY
- PLUMBING: STAINLESS STEEL SCHEDULE 10**
- 2 x 6" SUCTION, (1)ROAD-MIV MANUAL (1)CURB-MIV ELECTRIC
 - 2 x 2 1/2" GATED SUCTION, (1)ROAD (1)CURB
 - 3 x 2 1/2" DISCHARGE PORT, (2)ROAD (1)CURB
 - 1 x 2 1/2" DISCHARGE PORT, (1)REAR - FOAM
 - 1 x 5" STORZ DISCHARGE W/3" PLUMBING (1)CURB
 - 2 x 1 1/2" SPEED LAY'S (1)FOAM
 - 1 x 2 1/2" SPEED LAY - FOAM
 - 1 x 1 1/2" FRONT TRASHLINE - FOAM
 - 1 x 2" MONITOR PLUMBING
 - 4" TANK TO PUMP, W/3" BUTTERFLY VALVE
 - 2" TANK FILL
- TANK:**
- 1000 IG (1200 USG) WATER TANK
 - 25 IG (30 USG) SINGLE INTEGRAL FOAM TANK
- BODY:**
- ER NO STANCHIONS ALUMINUM HIGH/HIGH
 - BODY UNDERCOATING CORASHIELD
- EMERGENCY EQUIPMENT-ACCESSORIES:**
- SEE SPECIFICATION FOR DETAILS
- | COMPT. | COMPARTMENT FRAME DIMENSIONS |
|--------|------------------------------|
| L1 | 48.25W x 69H x 27D |
| L2 | 62.25W x 40H x 27D |
| L3 | 48.25W x 69H x 27D |
| R1 | 48.25W x 69H x 15/27D |
| R2 | 62.25W x 40H x 15D |
| R3 | 48.25W x 69H x 15/27D |
| B1 | 44W x 54H x 30D |
1. THE DRAWING IS FOR REFERENCE PURPOSE, ONLY.
THE DRAWING MAY OR MAY NOT SHOW ALL ITEMS AS DESCRIBED IN THE WRITTEN DETAILED SPECIFICATION.
2. INCLUSION OF AN ITEM ON THE DRAWING DOES NOT CONSTITUTE INCLUSION OF THAT ITEM WITH THE FINAL DELIVERY OF THE UNIT. SPECIFICATION SHALL BE FINAL AUTHORITY TO BE DETERMINED WHAT IS SUPPLIED ON THE APPARATUS.
3. THE EFFECTIVE DOOR OPENING FOR ROLLUP DOORS WILL BE REDUCED APPROX. 10" IN HEIGHT, 2" IN DEPTH AND 2" IN WIDTH FROM SHOWN FRAME OPENINGS AND 2" IN HEIGHT, 3" IN DEPTH AND UP TO 4" IN WIDTH FOR PAN DOORS. DIMENSIONS TOLERANCE ± 1/4"
4. PUMP RATING AND TANK CAPACITY ARE SHOWN AS NOMINAL VALUES. THE ACTUAL VALUES MAY VARY.
5. CHASSIS GVWR SHOWN IS THE MINIMUM REQUIRED FOR STANDARD BODY DEPENDING OF OPTIONS, GVWR MAY NEED TO BE INCREASED.
6. COMMERCIAL OEM CAB STEPS MAY NOT MEET ULC STANDARD. SELECT CUSTOM STEPS WHEN REQUIRED
7. OVERALL HEIGHT IS IN LOADED CONDITION, UNLOADED HEIGHT MAY BE 4" ABOVE HEIGHT SHOWN. AFTER TRUCK IS COMPLETED ADDITIONAL STEPS MAY BE REQUIRED TO MEET THE STANDARD.
8. DIMENSIONS SHOWN ARE APPROXIMATE AND ARE SUBJECT TO CHANGE AS MAY BE FOUND NECESSARY DURING DESIGN. DO NOT SCALE DRAWING.
9. MINOR DETAILS AND REFLECTIVE STRIPING ARE NOT SHOWN.



WWW.FGFT.COM

WINNIPEG, MANITOBA, CANADA 1-800-565-3473

DESCRIPTION:

BARRHEAD

SCALE:

1:48

DWG. BY:

JAR

CHK. BY:

MODEL:

ERS10H6

DATE:

30 JUL 2019

SHEET:

1 OF 1

DWG. NO. :

19CH17

A	QUOTE DRAWING	JAR	30 JUL 2019
REV	DESCRIPTION OF CHANGE	BY	DATE

Engine Manufacturing Companies

Manufacturer	Quoted price	Met Spec.	Construction meeting (apx.value) \$1700.00	Scene lighting basic	Safer scene lighting, enhanced	6 inch intake valves	Ladders and draft hose	Price with intake valves, safer lighting and basic equipment.
Fort Garry	\$635,497.00	Yes	Paid by supplier	In Quote	In Quote	In Quote	In Quote	\$635,497.00
Pierce	\$639,750.80	Yes	In Quote	In Quote	\$10,000.00	\$10,500.00	In Quote	\$660,250.80
Safetytek	\$618,900.00	No	In Quote	\$9,000	\$10,000.00	\$10,500.00	\$4,700.00	\$650,100.00
Rosenbauer	\$777,804.00	Yes	In Quote	In Quote	In Quote	\$10,500.00	In Quote	\$788,304.00

Early Payment Options

Manufacturer	Quoted Price	Discount for payment when placing order	Price after discount
Fort Garry	\$635,497.00	- \$5,000.00	\$630,497.00
Pierce	\$660,250.80	- \$15,993.00	\$644,257.80
Safetytek	\$650,100.00	-\$15,034.00	\$635,066.00
Rosenbauer	\$788,304.00	-0-	\$788,304.00

Total Price of Project

Manufacturer	Price with intake valves, safer lighting and basic equipment. <u>after discount</u>	Department purchased equipment for engine, nozzles, adapters, mounts	Project price with early discount including department purchased equipment.
Fort Garry	\$630,497.00	\$9,700.00	\$640,197.00
Pierce	\$644,257.80	\$9,700.00	\$653,957.80
Safetytek	\$635,066.00	\$9,700.00	\$644,766.00
Rosenbauer	\$788,304.00	\$9,700.00	\$798,004.00
Manufacturer	Price with intake valves, safer lighting and basic equipment. <u>no discount</u>		Project price without discount, including department purchased equipment.
Fort Garry	\$635,497.00	\$9,700.00	\$645,197.00
Pierce	\$660,250.80	\$9,700.00	\$669,950.80
Safetytek	\$650,100.00	\$9,700.00	\$659,800.00
Rosenbauer	\$788,304.00	\$9,700.00	\$798,004.00

Recommendation of manufacture company:

Fort Garry

Project Price: at \$645,197.00 This unit fits within budget and is the best value, with all the safety options and some costly equipment included.

Engine supplied by Fort Garry meets all expectations and safety considerations. The other manufacturers would have to **add** these options to their quote at an additional cost.

- **Lighting**, the apparatus scene lighting has been upgraded to offer safer illumination all around the unit. This package lights around the truck including the cab and outwards to the scene.
- **Back up camera**, all suppliers offer a back up camera, Fort Garry's camera has an auto cover to protect and keep the camera clean from snow and mud when driving. When on scene or back at the hall the lens is clean for the driver to operate safely.
- **Internal 6 inch intake valves**, Fort Garry is the only supplier that offered to include the intake valves. With roll up door protecting the pump panel no special modifications are required. With this option we do not have to supply external valves at a substantial cost savings to us.
- **Ladder for hose bed access**, Fort Garry has a ladder to replace the steps on the rear of the apparatus. This is safer for firefighters to access the hose beds.
- **Bigger cabinet space**, the front cabinets are almost twice as wide as the competitors offering more storage.
- **Fully extruded body**, this is the strongest body supplied by any of the manufacturers. Fort Garry offers the fully extruded body even within the cabinets. Only other supplier to offer this was Rosenbauer.
- **Supporting Canadian Industry**, Fort Garry is Canadian based company